



Press Release

SMITH & WILSON, LLC. TO BECOME NEW DIVISION OF JOBE AND COMPANY, INC.

Rosedale, MD – On October 24, 2016, Jobe and Company, Inc. announced the acquisition of Smith & Wilson, LLC, which significantly increases Jobe’s presence in the HVAC industry.

“As one of the nation’s leading rep firms for ONICON Incorporated and Air Monitor Corp, Steve Smith and the Smith & Wilson team have been delivering flow measurement and steam solutions to the Maryland, Washington D.C. and Virginia areas since 2004. Their technical expertise and outstanding customer service are second to none, and we are very excited to have them join the Jobe team,” shared Graham Boyce, President of Jobe and Company, Inc.

“We are excited about joining the Jobe and Company team,” stated Steve Smith, owner of Smith & Wilson. “Their dedicated team of inside sales and Applications Engineers ensures our customers will continue to receive the technical and customer support they expect. The joining of our companies is really a natural next step in our growth.”

As a leading supplier of steam, measurement and control products in the Maryland, Washington, D.C and Virginia areas, Jobe and Company is excited to begin this new partnership and provide a seamless transition to our mutual customers.

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About Jobe and Company, Inc.

Jobe and Company is a locally owned provider of process control, instrumentation and steam solutions in the mid-Atlantic region. As the manufacturing landscape of the region has transformed in our 65 year history, we have consistently adapted our broad product offering to meet the needs of our customers across diverse market segments. We pride ourselves on our extensive knowledge and excellent customer service and look forward to the opportunity to do business with your company.

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